Ensuring Success With RAISE™ Methodology

www.cimlogic.co.uk

RAISE™

(aka how to successfully integrate People, Processes and Technology to meet business goals)

Digital manufacturing is a strategy, and not a one-off solution. RAISE™ helps clients navigate seamlessly through the Smart Factory journey, ensuring alignment with critical business goals, whilst delivering Operational Excellence and maximum business value.

Successful digital manufacturing projects deliver business value over the short and long-term.

Multiple research studies suggest that 45% of software features are never used, and approximately 70% of manufacturing software projects fail*. So, why are so many projects unsuccessful? *(* Standish Group)*

Cimlogic's unique RAISE™ process provides a proven methodology through upfront business analysis, solution implementation, support, and ongoing LEAN continuous improvement. All designed to efficiently support manufacturers to achieve their business goals and lower the cost to serve, whilst realising maximum business value.

RAISE™ Service Framework

Utilising industry best practices from BCS business analysis processes and LEAN methods, RAISE™ takes a business-focussed approach to manufacturing projects, understanding the key elements of People, Processes and Technology to solve business challenges and meet stated goals.

R - Recognition

Situation Investigation and Problem Analysis

What is the key business driver behind change? Cimlogic's success is built on recognising and aligning our clients' critical business goals. Determining the key drivers behind a digital manufacturing project ensures that client goals are considered at every stage of the RAISE™ process.

Cimlogic work collaboratively to understand current business needs and challenges, and where these fit with the wider enterprise priorities. Smart manufacturing requires consensus and prioritisation to place your factory at the centre of a well-choreographed supply chain.

Cimlogic's RAISE™ methodology utilises industry best practice tools and techniques, including resource audits, business assessments, and stakeholder interviews.

A - Analysis

"45% of all software features are never used". Cimlogic help establish the 55% that matter and avoid wasting clients' time and money on those that don't!

Business Process Improvement
● Business process modelling tools are used to describe and (re)design existing procedures, to identify the required process changes and actions to enable improvements and realise the business benefits, to understand opportunities and options for improvement. Readiness assessments and gap analysis are key parts of this step.

Requirements Definition
● To enable business improvement and business benefit realisation, this phase elicits, analyses and manages (at an appropriate level of detail) the requirements that are to be addressed by business and IT changes/solutions.
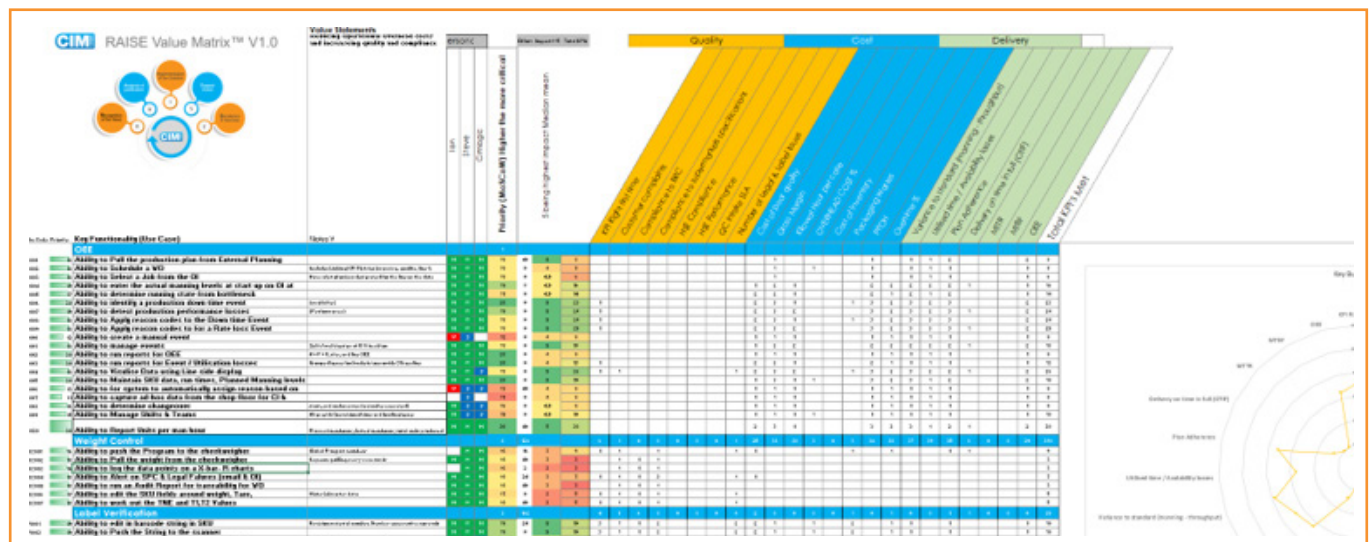
Feasibility Assessment & Business Case Development
● Define the rationale for the proposed business change. Generate, describe and evaluate the options to achieve the business requirements. Quantify and describe the investment objectives and predicted business benefits. Cimlogic technical leads/SAs help scope out a solution, identifying business benefits.
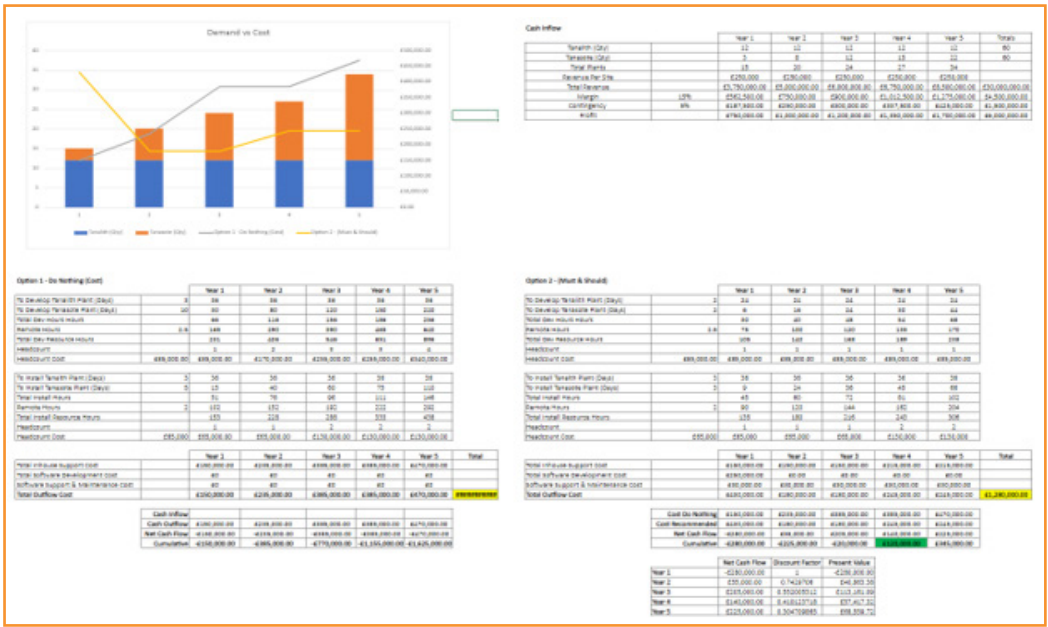
I - Implementation

Having knowledge of the critical business goals and drivers in the early stages of 'R' and 'A' ensures that client ROI expectations are achieved within the 'I' stage. The business case justification is established as a direct result of the groundwork carried out at previous stages, and is a foundation for further progress and success.

Product Configuration Consultancy

Cimlogic technical consultants and systems architects evaluate the solution options to meet the business need and support the development of the business case for change. Cost/benefit analysis (tangible and intangible) ensures that the solution aligns requirements with project scope and strategic business goals.

Business Acceptance Testing

Progressive insight is crucial, Cimlogic focus on alignment of people, process, and technology for the whole journey.

S - Support

Business Change Deployment

Cimlogic works in partnership with clients to deliver reliable, usable solutions which meet client needs today AND tomorrow.

Underpinned by ITIL best practice methodology, Cimlogic's support enables clients to achieve maximum benefit from their Digital Manufacturing solution, driving productivity and service improvements whilst protecting against commercial loss.

Cimlogic offer 24/7 support, global peace of mind with guaranteed service levels, and access to subject matter experts in MES, OT and Operational Excellence, when these are needed most. Protecting investments in manufacturing IT, whilst allowing clients to focus on core activities and relieve stress around business continuity.


E - Excellence

Operational Excellence and Continuous Improvement are the key ingredients in ensuring client value and critical business goals are achieved. Cimlogic will continue to drive more value from your implementation, throughout the complete Smart Factory lifecycle. 'Excellence' is not a specific step or stage, it is something that happens at every stage of the RAISE™ process and beyond the end of the initial project.

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ISO 9001 — Quality Management Systems — CERTIFIED
ISO/IEC 20000-1 — Service Management — CERTIFIED
ISO/IEC 27001 — Information Security Management — CERTIFIED

Through use of Cimlogic's early assessment tools, subject matter expertise, frequent delivery, a comprehensive library of standard content, DevOps, ITIL and ISO certified methodologies.

In parallel with this, Cimlogic's Operational Excellence experts, qualified in LEAN Six Sigma, work alongside project teams to ensure a better experience, an improved service and overall the best solution for the entire Smart Factory lifecycle – not just the initial system implementation.

Cimlogic collaborate with the client to ensure that they are using the solution for maximum business benefit, and are fully engaged with the 'sustainable continuous improvement' ethos. Through guidance and support, Cimlogic help clients facilitate and drive further improvements, knowledge transfer and system enhancements. Cimlogic work alongside clients throughout the Smart Factory journey, improving team capability and productivity through effective use of technology.
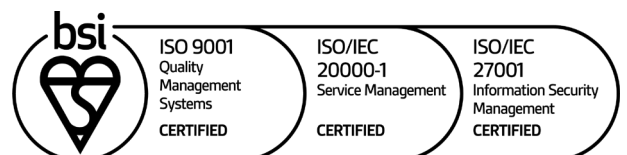
Delivering through RAISE™

"I cannot find fault in what we are doing – I like the process and thoroughness, and I am seeing value in Cimlogic's approach."

International Operations Development Manager at leading agricultural business.

"Mapping the business processes out helped us identify the similarities and differences between the sites. Opportunities for improvements were easier to identify following this process."

Business Lead at global technology-based products and solutions provider.

"I really enjoyed the workshops and found the experience beneficial. Cimlogic is a professional company that asks for the right information in order to understand our needs within our factories. We didn't expect the completeness of the questions they asked during the workshop, but we now see how Cimlogic can help us in our goals."

Production Manager at multinational lubricants organisation.

Discover how Cimlogic works in close partnership with clients on their Smart Factory journey, delivering complete Digital Manufacturing solutions and services.

Call us today on +44 (0)1274 599955 or visit the website www.cimlogic.co.uk

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